

GET MORE SAVINGS OUT OF YOUR ESPC!

## REALIZING THE POTENTIAL OF UNDERUTILIZED ECMs IN ESPCs

0.4 CEUs

LEARN ABOUT INNOVATIVE SOLUTIONS  
FOR DEEP SAVINGS



**Overcome commonly misperceived barriers and take advantage of otherwise overlooked savings opportunities**

**Implement unconventional energy conservation measures (ECMs) using proven methods and best practices**

This course provides an expansive look at four representative topics:

- Demand Response Programs
- Combined Heat and Power/Cogeneration
- Irrigation Efficiency Improvements
- Retro-commissioning

Federal experts share insights for overcoming ESPC challenges regarding savings variability, persistence of savings, and elusive baselines and M&V.



Instructor:

**Philip Coleman**  
Sustainable Federal Operations Group  
Lawrence Berkeley National Laboratory

*ESPCs have helped the Government realize huge savings over the last decade.*

*See how solutions can be replicated in your own ESPC projects. Learn to:*

- Tap into unconventional and underutilized ECMs that have large savings potential
- Recognize commonly misperceived barriers and how to implement creative solutions
- Evaluate ESCO experience and capabilities to meet your site's goals
- Design specific baselines and M&V to manage uncertainty and risk
- Present risks and responsibilities in ways that accelerate informed decision-making

**Check out other courses in this FEMP Certificate Series**  
***Project Financing through Energy Savings Performance Contracts***

FEMP Core Courses are designed for federal energy and facility managers, but are open to all individuals at [femp.energy.gov/training](http://femp.energy.gov/training).

Hosted in partnership with the National Institute of Building Sciences Whole Building Design Guide at [http://www.wbdg.org/education/femp\\_ce.php](http://www.wbdg.org/education/femp_ce.php)

For more information contact: [Beverly.Dyer@ee.doe.gov](mailto:Beverly.Dyer@ee.doe.gov)

Requires Google Chrome, Firefox 4.0+, Internet Explorer 7.0+ or Safari, and Adobe Flash 9+ plugin.

**REGISTER NOW!**

Complete a course evaluation and quiz to receive a **Certificate of Completion** and **IACET CEUs**



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