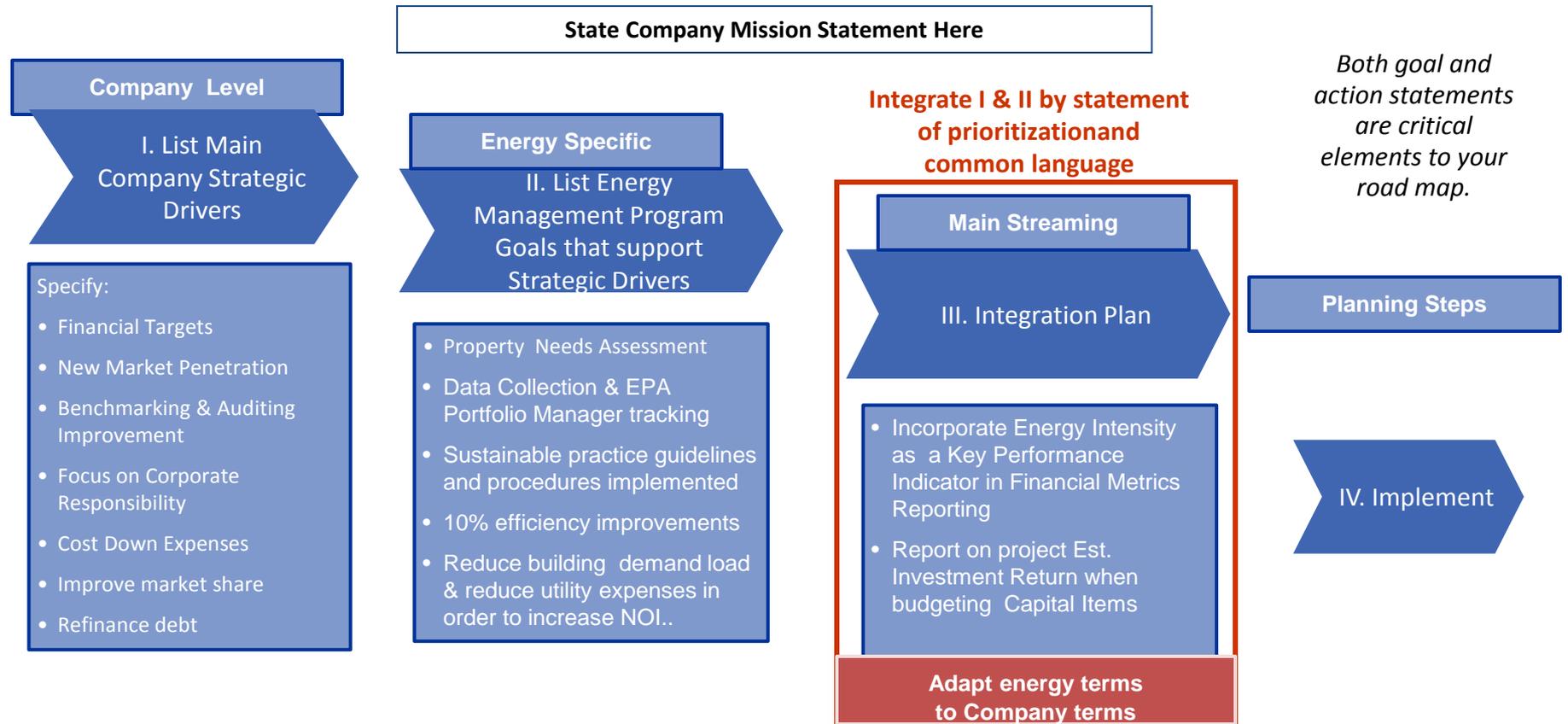


Alignment Roadmap – Company Strategic Goals & Energy Management - Example



....List action steps in the near term planning period.....

- Meet with Executive and Business leaders to review Company near term and long term strategic drivers
- Solicit executive champion

- Consolidate all utility bills into Portfolio Manager
- Conduct building physical audits to rank equipment condition.
- Review equipment specifications

- Meet with Accounting & Finance on annual reporting timeframes
- Solicit engineering & IT support on new metering and tracking technologies.

Action Steps