

SAMPLE WORKPLAN

Project Objective

The primary objective of the 2012 Fellowship at **Company XYZ** is to identify and analyze energy efficiency projects. The projects identified will be evaluated by financial returns and environmental impact.

Scope (Timing and Location)

For example: Three office buildings in **anytown**, USA will be assessed for energy reduction measures. The official time commitment will be from **June 1st – August 1st**. Time permitting; the scope of this project could expand to examine additional office locations.

Approach and Timing

Phase 1: Research and Data Gathering (Weeks 1-4)

- Identify personnel in Facilities, IT, Operations, Manufacturing, & Finance as key contacts using the EDF barriers tool as a starting point.
- Gather data from energy audit and utility bills including: current leasing structure, energy consumption, cost of electricity, etc.
- Research rebates and incentives offered by city, county, state, and federal government.
- Identify upcoming capital expenditures for HVAC, EMS, data center, and replacement schedules for PCs, lightning, and other office equipment.
- Obtain quotes and bids on projects that require external expertise.

Phase 2: Analysis (Weeks 5-9)

- Conduct environmental and financial analysis on projects identified
- Rank projects and perform analysis to understand how they interact. i.e. the combined payback of several projects may be greater than the sum of the individual components
- Create final presentation and report

Phase 3: Present Business Case (Week 10)

- Organize analysis based on best financial and environmental return
- Develop list of next steps and suggestion of timetable for implementation
- Deliver final report, presentation, and supporting data to stakeholders (Company and EDF)

Deliverables

As a result of the above activities, I will provide **Company XYZ** with the following:

- Summary of financial (NPV of costs savings) and environmental impact (kWh and CO2 saved) of projects including methodologies
- Final written report with implementation strategies and key findings